

Retirees and Their Vision Care



There are so many great reasons why retirees should take advantage of Individual Vision Plans from VSP®.

- **ORIGINAL MEDICARE PARTS A AND B DON'T COVER** routine eye exams, eyeglasses, or contacts.
- **6+ MILLION AMERICANS** by 2030 (40 years or older) will have blindness or low vision due to diabetes and chronic illness.¹
- **MORE THAN 70%** of respondents think losing their eyesight would have the greatest impact on their day-to-day life compared to all other senses.²
- **1.7 MILLION** seniors are diagnosed with glaucoma by their eye care provider.³
- **RETIREEES SWITCHING** to an Individual Vision Plan from VSP from their employer's VSP group plan can keep their doctor.

WHY KEEP AN EYE ON YOUR EYES? THE IMPORTANCE OF VISION CARE FOR RETIREES:



61 MILLION

U.S. adults are at high risk for vision loss⁴



ONLY 1/2

visited an eye doctor in the past 12 months⁵



3 IN 4

adults need vision correction⁶

EARLY DETECTION THROUGH EYE EXAMS: THE VSP DOCTOR DIFFERENCE⁷

VSP optometrists are the first to detect signs of chronic conditions such as:

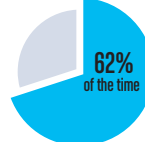
DIABETES



HIGH BLOOD PRESSURE



HIGH CHOLESTEROL



THE PERKS OF VSP INDIVIDUAL PLANS



LOWEST out-of-pocket costs



ALL PLANS include savings for progressive lenses⁸



DESIGNER FRAMES

wide selection of eyewear



EXTRA \$20 to spend on featured frame brands



UP TO \$2,500 in additional savings through Exclusive Member Extras



36,000+ DOCTORS

Convenient locations



\$244 Typical annual savings



MEMBER PROMISE

Guaranteed satisfaction



Sell Individual Plans **YEAR-ROUND** —not limited to Open Enrollment



Up to **60% SAVINGS** on hearing aids through TruHearing⁹

A retiree's health care package isn't complete without an Individual Vision Plan from VSP.

1. Centers for Disease Control and Prevention, Vision Health Initiative, Basics of Vision and Eye Health, Fast Facts, <http://www.cdc.gov/visionhealth/basics/ced/fastfacts.htm>, latest update May 10, 2016. 2. Centers for Disease Control and Prevention, Vision Health Initiative, Basics of Vision and Eye Health, Fast Facts, <http://www.cdc.gov/visionhealth/basics/ced/fastfacts.htm>, latest update May 10, 2016. 3. Vision Problems in the U.S., Prevent Blindness America, <http://visionproblems.org/glaucoma/glaucoma-age.html>, 2012. 4. Centers for Disease Control and Prevention, Vision Health Initiative, Basics of Vision and Eye Health, Fast Facts, <http://www.cdc.gov/visionhealth/basics/ced/fastfacts.htm>, latest update May 10, 2016. 5. Centers for Disease Control and Prevention, Vision Health Initiative, Basics of Vision and Eye Health, Fast Facts, <http://www.cdc.gov/visionhealth/basics/ced/fastfacts.htm>, latest update May 10, 2016. 6. The Vision Council, <https://www.thevisioncouncil.org/topic/problems-conditions/adults>, July 26, 2016; and Vision Council, VisionWatch, December 2014. 7. Human Capital Management Services, Inc. (HCMS) on behalf of VSP, 2013. 8. Some exceptions apply. Contact your Account Representative for details. A doctor will prescribe the best rx and lenses to meet the patient's needs. 9. VSP is providing information to its members, but does not offer or provide any discount hearing program. The relationship between VSP and TruHearing is that of independent contractors. VSP makes no endorsement, representations or warranties regarding any products or services offered by TruHearing, a third-party vendor. The vendor is solely responsible for the products or services offered by them. If you have any questions regarding the services offered here, you should contact the vendor directly. TruHearing offers individuals the opportunity to purchase hearing aids at discounted prices, including individuals covered by self-funded health plans not subject to state insurance or health plan regulations. TruHearing is not insurance and not subject to state insurance regulations. TruHearing provides discounts to certain health care groups for hearing aid sales and services; TruHearing provides fitting, programming and three adjustment visits at no cost; the member is obligated to pay for testing, and all post-fitting hearing care services, but will receive a discount from those health care providers who have contracted with TruHearing. Not available directly from VSP in the states of Washington and California.